

### **General Information about New Zealand**

- Largest City: Auckland
- Country's Population: 4.5 Million
- Main Language: English
- GDP per capita in 2012: US\$32,000.00\*
- Currency: New Zealand Dollars; US\$1.00 = approximately NZ\$1.222
- Time Zone: GMT +12

### **Distributor Application Requirements**

- All Applications must be submitted online through a Senior Partners' "Sign-up Wizard" on UFMS or via the "Partner Now" function.
- New EMP Distributors can complete the Application which includes:
  - 1) Independent Distributor Application and Agreement
  - 2) Transfer Buying Authorization and Order Form
  - 3) Purchase of New Distributor Subscription Kit or Fast Start Kit (FSK)
    - EMP Subscription Kit US\$129.95 – thru Sign-up Wizard Only
    - EMP General FSK US\$399.00 (BV 300) – thru Sign-up Wizard or Partner Now
    - EMP Motives FSK US\$399.00 (BV 300) – thru Sign-up Wizard or Partner Now
    - EMP Motives for La La FSK US\$399.00 (BV 300) – thru Sign-up Wizard or Partner Now
    - EMP WebCenter FSK US\$399.00 (BV 300) – thru Sign-up Wizard or Partner Now
  - 4) Executive Coordinator Qualification and Application (Form 1001)
  - 5) Distributor/Sales Representative Sales Report (Form 1000)
  - 6) UnFranchise<sup>®</sup> Management System (UFMS) Agreement
  - 7) Executive Coordinator Acknowledgement and Agreement (Form 925)
- ALL payments are accepted online with Visa or MasterCard, and will be charged in USD (equivalent).
- Fast Start Kits will be shipped directly to the new Distributors from the U.S. with free delivery charge.
- Legal age to become a Distributor is 18.
- Applicants must be legal residents in New Zealand who are legitimate to engage in sales activities.

- Business Organization Distributorship – All the owner(s), partner(s), director(s) and shareholder(s) must be New Zealand Residents and have valid New Zealand Identification, and will be required to submit valid business documents within sixty (60) days of application. For details, please download the "**Business Entities – EMP**" form from the "Downloadable Forms" section on UFMS.

### **Service Support**

**E-mail Distributor Services**  
NZEMP@marketamerica.com

**USA Distributor Services supporting New Zealand EMP**  
Hotline: +1 (336) 478-1370      New Zealand Time: Mon – Fri 1200-2300, supporting English

### **Orders and Shipping**

- All products must be ordered directly from EMP UFMS – emp.unfranchise.com (for Distributors) and designated GLOBAL.SHOP.COM (for Preferred Customers). Products are shipped and delivered directly from the U.S.
- Delivery options and charges: All Preferred Customers will pay a delivery charge of 10% of Retail (minimum US\$12.00). All Distributors will pay a delivery charge of 12% of the Distributor Cost (minimum US\$12.00); except for the FSK, which is delivered free of charge.
- Payment methods: Visa or MasterCard, in USD

### **Other**

- All Preferred Customers are required to purchase directly on designated Distributors' GLOBAL.SHOP.COM portals.
- Commissions are earned in USD and paid onto a Payoneer card, which can be arranged during the Distributorship application.
- EMP Distributors are required to take all necessary NMTSS classes, such as New Distributor Training and Basic 5 at US\$5.00 each on emp.unfranchise.com.
- EMP Distributors are required to renew per Anniversary Date with the cost of US\$99.95.
- There is no IBV in EMP markets.
- There is no Partner Stores Program in EMP markets.

\* Source: World Bank

#### 紐西蘭的一般資料

- 最大商貿城市：奧克蘭
- 國家人口：450 萬
- 主要語言：英語
- 2012 人均國內生產總值(GDP)：32,000 美元\*
- 貨幣：紐西蘭元；1.00 美元 = 約 1.222 紐西蘭元
- 時區：格林威治時間 +12

#### 經銷商申請加入須知

- 所有申請必須於超連鎖事業管理系統(UFMS)上透過資深夥伴的「入會登記窗口」或透過「成為夥伴」功能於網上提交。
- 新 EMP 經銷商須完成以下各項：
  - 1) 獨立經銷商申請同意書
  - 2) 自動購貨計畫授權及訂購表格
  - 3) 購買新經銷商人會資料組合或新人快速啟動組合(FSK)
    - EMP 新經銷商人會資料組合 129.95 美元 – 只限透過「入會登記窗口」功能
    - EMP 一般 FSK 399 美元 (BV 300) - 透過「入會登記窗口」或「成為夥伴」功能
    - EMP Motives FSK 399 美元 (BV 300) - 透過「入會登記窗口」或「成為夥伴」功能
    - EMP Motives for La La FSK 399 美元 (BV 300) - 透過「入會登記窗口」或「成為夥伴」功能
    - EMP 網路中心 FSK 399 美元 (BV 300) - 透過「入會登記窗口」或「成為夥伴」功能
  - 4) 經理級經銷商資格申請審核表 (1001 表格)
  - 5) 經銷商／零售商銷售報表 (1000 表格)
  - 6) 超連鎖管理系統同意書
  - 7) 經理級經銷商同意書 (925 表格)
- 所有款項於網上以 Visa 或 MasterCard 信用卡收取，並以美元 (或等值) 收取。
- 新人快速啟動組合將直接由美國運送予新經銷商，無需運費。
- 經銷商法定年齡：18 歲。
- 申請人必須為紐西蘭合法居民，並符合資格從事銷售活動。

美安集團新興市場計畫  
紐西蘭  
Market America's EMP  
New Zealand

Opening Overview  
開業簡介

- 商業組織經銷商資格 — 所有擁有人、合夥人、董事及股東必須為持有有效紐西蘭身份證明文件的紐西蘭居民，並須於提交申請後六十(60)日內提交有效商業文件。請於超連鎖事業帳戶「可下載的表格」下載「商業機構—EMP」表格，以參閱詳情。

#### 服務支援

電郵經銷商支援部  
NZEMP@marketamerica.com

美國經銷商支援部 - 支援紐西蘭 EMP

熱線： +1 (336) 478-1370

紐西蘭時間 星期一至五 1200-2300，支援英語

#### 訂貨及運送

- 所有產品必須直接於超連鎖事業帳戶 emp.unfranchise.com (經銷商) 或指定 Global.shop.com (優惠顧客) 訂購。產品直接由美國運送。
- 運送選項及收費：所有優惠顧客將須支付相等於訂購產品零售價格 10% 的運費 (最少 12 美元)。所有經銷商將須支付相等於訂購產品經銷商價格 12% 的運費 (最少 12 美元)，新人快速啟動組合免運費除外。
- 付款方法: Visa 或 MasterCard 信用卡，以美元收取

#### 其他

- 所有優惠顧客必須直接於指定經銷商的 GLOBAL.SHOP.COM 入門網站訂購產品。
- 佣金以美元計值，並透過存入 Payoneer 卡支付，Payoneer 卡可於提交經銷商申請時安排。
- EMP 經銷商必須參與所有 emp.unfranchise.com 上的所需會議聯盟系統訓練，例如新經銷商訓練(NDT)及成功五要訣(B5)，每個訓練費用為 5 美元。
- EMP 經銷商必須於每年開業日續約，費用為 99.95 美元。
- EMP 市場不會提供 IBV 產品。
- EMP 市場不設有夥伴商店計畫。

\* 資料來源: 世界銀行