# AGENDA



## Wednesday, August 21

12:30 - 3:30 p.m.

The GMTSS

By invitation only (Greensboro Coliseum Special Events Center, Meeting Room 1. Translation provided, bring your personal earbuds) Cullen Haskins

4:30 - 5:00 p.m.

JR Ridinger Statue Unveiling

By invitation only

(Market America Corporate Office)

5:00 - 7:30 p.m.

**The Session** 

Motives®, Lumìere de Vie®, Layered™ (Greensboro Coliseum)

Amber Ridinger McLaughlin and special guests

5:00 - 6:00 p.m.

maWebCenters® Breakout

(Greensboro Coliseum Special Events Center, Meeting Room 1) Jason Pelland

6:00 - 7:00 p.m.

nutraMetrix® Breakout

(Greensboro Coliseum Special Events Center, Meeting Room 1) Brandi Murphy

7:30 - 8:15 p.m.

First Look Into the UnFranchise®

Business (Greensboro Coliseum, Mainstage. Translation provided) Andrew Weissman

### Thursday, August 22

8:00 a.m.

**Doors Open** 

9:30 a.m. **General Session** 

**Special Tribute to** JR Ridinger

**Built on Product, Powered by People** 

Marc Ashley, Steve Bosson

Rediscover Motives®, Lumière de Vie®, Layered™

Amber Ridinger McLaughlin, Kim Ashley, Mary Floyd

**Power Profile** 

**Amber Yang** 

Lunch

Recognition

Cullen Haskins

**Shared Success: Wellness Through Purpose** 

Gary Brecka, Dr. Deedra Mason

Retailing

Kevin Buckman, Beth Black, Julie Landsiedel

**GMTSS** 

Cullen Haskins

8:00 p.m.

**Product & Retail Breakout** GoTrim<sup>™</sup> Lifestyle

(Marriott Downtown, host hotel. Translation provided, bring your personal earbuds)

Dr. Deedra Mason

### Friday, August 23

8:00 a.m.

**Doors Open** 

9:30 a.m. **General Session** 

**Maximizing Your Online Success** 

Steve Ashley, Jason Pelland, Marc Bernacchi, Rice Hao, Lina Zuniga

**Prospecting, Qualifying and Sponsoring** 

Kevin Buckman, Marc Bernacchi, Norm & Mary Roth, Carol Xiao

**Power Profile** 

Stella Huang

Lunch

The New First Look and New NUOT

Andrew Weissman, Elizabeth Weber Walliser, Amber Yang

**UnFranchise® Marketing App: The Why** and How

Steve Ashley, Jason Pelland, Richard & Stephanie Ng, Jim Winkler, Aleksandra Cummings

Prospecting, Qualifying and **Sponsoring** 

Andrew Weissman, Allison Abbott, Dritan Hodo & Team

Prospecting, Qualifying and **Sponsoring** 

Andrew Weissman, Jim Winkler, Don

Recognition

Cullen Haskins

8:00 p.m.

**Social Media Breakout** 

(Marriott Downtown, host hotel. Translation provided, bring your personal earbuds) Steve Ashley, Jason Pelland

#### Saturday, August 24

8:00 a.m.

**Doors Open** 9:30 a.m.

General Session

Ready, Set, Grow

Loren Ridinger

**Power Profile** James & Marian Kuo Lunch

JR Ridinger Award

Joseph "Fat Joe" Cartagena

Close

Loren Ridinger

**ICON Awards Ceremony** and Party

7:00 p.m

**Doors Open** 8:00 p.m.

coliseum.

**Event Starts** 

Party/Cocktail attire! Food and beverage available for purchase on the concourse at the

#### Sunday, August 25

8:00 a.m. – 5:00 p.m.

**Corporate Tour** 

(Includes JR statue public unveiling! Market America Corporate Office)

**Breakouts** 

(Marriott Downtown, host hotel. Translation provided, bring your personal earbuds)

**Prospecting, Recruiting, Business** Building

Cullen Haskins

11:00 a.m. - 1:00 p.m.

**UnFranchise® Copilot, Marketing App and Marketing Tools:** Why and How to Utilize to Grow

Michael Brady, Eugene Wallace, Jason Pelland

**SHOP Financial** 

Jessica Stirewalt